

On the Cover: Catching up with Air Conditioning Experts, Inc.

By Rachael Brice

When we last caught up with Bill and Heather Preston and Chris Allen, the owners of Air Conditioning Experts, Inc., in the May 2013 edition of *Our Town Magazine*, the company had just expanded its reach to North Carolina and Florida, bringing the total number of offices to three, which included the Snellville, Georgia, headquarters.

During the 2013 expansion, they added an additional 25 employees to make a total of 75. However, in the three short years since, the company has exploded! Now with over 170 employees and eight locations in six states around the country – including Florida, Georgia, North Carolina, Tennessee, Alabama, and Texas – Air Conditioning Experts, Inc. continues to provide excellent service and superior products to all its customers in each market.

A Christian-based, family owned and operated business, Air Conditioning Experts, Inc. provides heating, ventilation, and air conditioning (HVAC) services as well as installations for both residential homes and commercial properties, though their true specialty lies in working with real estate investors.

“Our investors have supported us from the beginning,” said Heather Preston, co-founder. “We’re proud to have them as our partners, and we truly value their relationships. They are a big reason why we’ve been able to grow and expand into our different markets over the past few years.”

And grow they have. While Air Conditioning Experts, Inc. manages the existing eight offices in six states, they have plans to continue to build the company in Phoenix, Los Angeles, Houston, and Seattle within the next 12 months. With these future new additions, new job opportunities will come. The

rapidly growing company has over 120 trucks on the road to ensure repairs, routine maintenance, and installations are completed in a timely manner.

Even though Air Conditioning Experts, Inc. employees install approximately 8,000 new AC units across the US each year, they never stop striving to provide the best customer service and workmanship for the very best price. As high as its technical service standards are, the organization puts just as much emphasis and focus on the customer service they offer as well.

“No other company can do it like we do,” Heather said. “Having just celebrated our 20th anniversary last year, we believe we understand the market, business ownership, and, most importantly, our customers. If they’re happy, then we’re happy.”

Equally as important is the team they have in each market. “We strive to find the very best team members available in our industry,” said Chris Allen. “We recognize that we are only as good as the team we assemble, so we work very hard to create the best work environment possible.”

Though Air Conditioning Experts, Inc. and the family value relationships, they value their faith the most. As active members of their church, the company puts a strong emphasis on giving back to the community.

“Each year we collectively pick a charity or help with a fundraiser to remind ourselves what’s most important,” Heather said. “We are proud to have partnered with the March of Dimes, 104.7 The Fish, and Rare Cancer Crusaders to give back and bless others, as we have been blessed.”

Over the last few years Air Conditioning Experts, Inc. has been recognized by numerous organizations for its outstanding service. Trane, a world leader in air conditioning systems,



awarded them the 2015 Top Ten Dealer award and the 2015 Top New Dealer of the Year award. The company was also awarded the Light House Safety Award for Excellent Safety Performance in 2014.

Although the organization is pleased with all of its accomplishments, they’re also proud to provide heating and cooling units to TV and movie sets throughout the state of Georgia. Particularly, they service the *Walking Dead* houses on the awarding winning American horror drama TV series, and they also had the pleasure to work on the set of the American superhero film, *Ant-Man*.

No matter who they are servicing, Air Conditioning Experts, Inc. continues to bring residents and businesses, both here and across the country, a helpful, family-centered service to all who need them.

More information at <http://www.airconditioningexperts.net/>